HOW DOES IT WORK?

This example illustrates how a loan could potentially be structured for a downtown property owner.

EXAMPLE:

Business A is purchasing a building in downtown Kingsport for \$100,000. The business is also making \$80,000 worth of renovations to the building. The total project would be \$180,000. A down payment of \$36,000 (20% of \$180,000) and closing costs of \$4,000 total \$40,000. The financing could be as follows:

Participating Financial Institution: \$144,000 (80%)

Downtown Loan Program: \$25,000 for 15 years

Business A: \$15,000 \$184.000



HOW DO I APPLY?



CONTACT

Make contact with one of the participating banks or call NETEDC at 423-722-5098, visit our website at www.netedc.org, or email Ken Rea: krea@ftdd.org.

ASSISTANCE & PROCESS

The Northeast Tennessee Economic Development Corporation (NETEDC) will assist you with the application process by providing an application and information packet.

Once a completed application is provided by the borrower, the loan committee reviews loans for approval. If approved, the borrower pays a 2-point loan processing fee at closing.

OUR VALUES

We value the integrity of our local business owners and strive to provide economical ways to assist them while providing for their continued success.

NORTHEAST TENNESSEE ECONOMIC DEVELOPMENT CORPORATION

WWW.NETEDC.ORG

Downtown Kingsport Loan Program

BANKING ON YOUR SUCCESS



OUR LOAN PROGRAM

A financial opportunity for small business owners, property owners, or investors to purchase or renovate a downtown property or to purchase fixed equipment for the direct purpose of business creation, expansion, or renovation

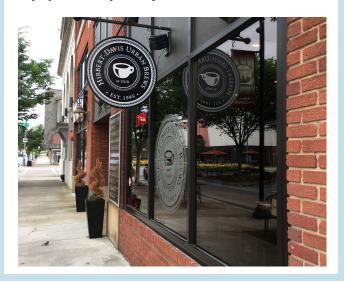
A low-interest loan of \$25,000 and in some cases of up to \$50,000. A second position loan behind a bank loan for any existing or new business within the Downtown Kingsport District (see map).

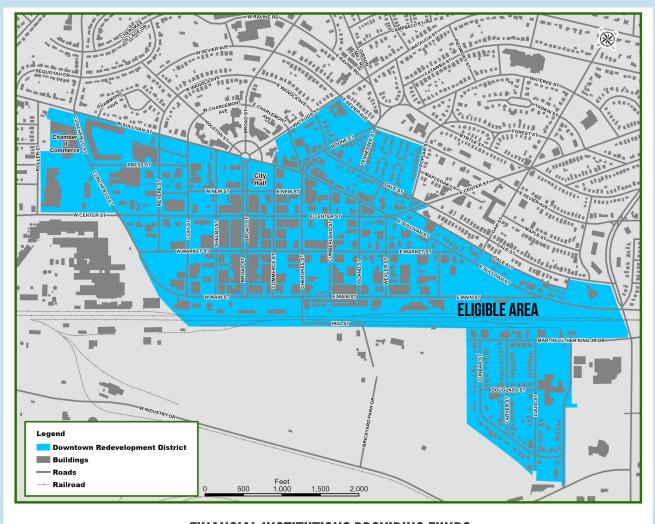
A loan for renovation costs above the bank loan.

A microloan up to \$25,000 to cover renovation of buildings and financing for equipment loans. The borrower must keep a business account at one of the six (6) participating financial institutions.

Terms:

Buildings: Up to 20 years Equipment: Up to 5 years





FINANCIAL INSTITUTIONS PROVIDING FUNDS

Bank of Tennessee
Craig S. Denison, Executive Vice President
423.857.2217

Citizens Bank
David Mowell, VP of Commercial Lending
423.230.4304

Eastman Credit Union
Josh Fuller, Manager, Corporate Lending
423.578.7353

First Horizon
Greg Perdue, Kingsport Market President
423.378.7068

HomeTrust Bank Corey Webb, Market President 423.722.9860

Powell Valley National Bank Ted Fields, Market Executive 423. 578.7209